



Building  
Relationships™

## Terms and Conditions for Channel Partners

I the undersigned acknowledge and agree to comply the Terms and Conditions stated on the Term Sheet:

- Slab** - 50 Units each Channel Partner  
Down Payment of 2.5 Lac  
Deposit for each plot Rs. 5000/- refundable with commissions in each quarter for the sale of the plot.  
Plots not sold, the deposit is not refundable.
- Channel Partner will be given **5 months** to sell the allotted units from date of signing. The plots will be released in lots of 10.
- Commission Structure**  
Rs. 40,000/- per plot over a period of three years.  
  
The sale is complete when the down payment and 60 PDCs are given – Client's first Payment of Rs.50,000/- CP will get Rs.10,000/- as Commission. Rs.10,000 per plot x 50 plots = 5 Lac in 4 months.
- All **Marketing Tools**, training and sales support will be provided to the Channel Partners by Expat Properties.
- Payment Structure:**  
It is the responsibility of the CP to collect all the PDCs from the client, only after the collection of all the PDCs will an AOS be drawn up and the deal be considered as sale.  
  
Down payment Rs.65.000/- the balance Rs. 5000/- x 60 months
- Minimum criteria for empanelment for Operation 5K - **50 Plots @ Rs.5000/- per plot** as the deposit.
- Site Visit:** CP is responsible for every site visit of the client. The Company will make available vehicle/co-ordination for the site visit.  
The charges for the same will be deducted from the CP-s commission. The client will reach the site on his own – Expat will assist the client.  
  
Site Visit cost - Rs. 3000/- per visit.
- TDS** - 10.3 %
- Re-sale after one year will be at a **fee of 2%** of the current rate.
- Stamp Duty and Registration** will be applicable as per laws of the respective state.



Building Relationships<sup>TM</sup>

## 5K Commission Payout\* Mahad

Rs. 20,00,000 - 50 Plots					
Payouts - Option 1 - 3 yrs = 40,000 per plot					
	1 Quarter	2 Quarter	3 Quarter	4 Quarter	Total per year
1 Year	5000	5000	2500	2500	7.5 lac
2 Year	3125	3125	3125	3125	6.25 lac
3 Year	3125	3125	3125	3125	6.25 lac

Rs. 25,00,000 - 50 Plots					
Payouts - Option 1 - 5 yrs = 50,000 per plot					
	1 Quarter	2 Quarter	3 Quarter	4 Quarter	Total per year
1 Year	2000	2000	2000	2000	4 lac
2 Year	2000	2000	2000	2000	4 lac
3 Year	2500	2500	2500	2500	5 lac
4 Year	3000	3000	3000	3000	6 lac
5 Year	3000	3000	3000	3000	6 lac

\* May differ, depending on the value of the property

I have signed the Channel Partner MOU and have agreed to all the terms Yes  No

Alloted Plots in \_\_\_\_\_

Date of Agreement \_\_\_\_\_

\_\_\_\_\_  
Applicant

\_\_\_\_\_  
Authorised Signatory

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